

Global Travel Tech

: a new voice for the travel tech industry

Travel tech: heavyweight players in the travel & tourism ecosystem

Rise of tech players in the travel ecosystem over the last decades...

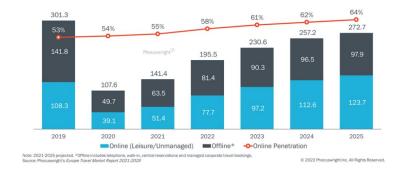
- GDSs play a central role in air ticket distribution
- With Internet, online bookings now exceed offline ones, giving OTAs and metas a key role in travel services distribution.

...represented by regional associations

In Europe, USA, APAC

But no association at global level

Figure 2: Online and Offline Gross Bookings (€B) and Online Penetration (%), 2019-2025



eu travel tech







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a new voice for the sector

Membership:

global players of travel tech

amadeus

Booking.com

eDreams ODIGEO







Ambition: **Global Travel Tech** is the voice of the world's travel tech companies. We engage with global industry leaders and policymakers to promote an innovative, competitive industry that harnesses technology to provide traveller-centric solutions based on transparency and sustainability.



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Global Travel Tech: a global platform to discuss global issues





What it will do:

- represent the global travel tech industry in dialogues with global stakeholders from industry and policy
 - ✓ Role of indirect distribution channels
 - ✓ Sustainability
 - ✓ Regulation of platforms
 - ✓ Taxation



What it will not do

 replace or compete with existing associations







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CRANAGO

Global Travel Tech: promoting indirect distribution channels

GTT members are active in all parts of the travel distribution ecosystem (metas, OTAs, GDSs) and cover all travel services

Unique position to advocate for indirect distribution

- √ competition and consumer choice enablers
- ✓ contribute to make travel and tourism smarter, more sustainable and resilient

GTT will aim at ensuring a positive perception of their role by global policymakers

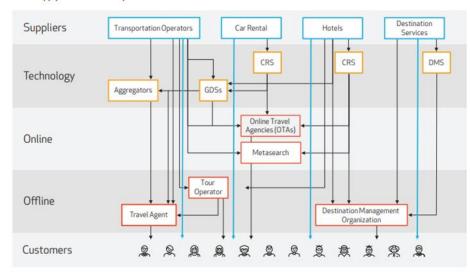
It will also address concerns raising from consolidation trends in air travel and accommodation and related disintermediation strategies



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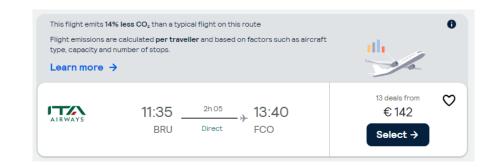
From Supply to Demand: Today's Travel Distribution Network



Note: GDS = Global Distribution System / CRS = Central Reservation System / DMS = Destination Management System Note: Transportation operators include airlines and railway undertakings. Source: Phocuswright Inc.

Global Travel Tech: supporting the green transition

- ➤ By providing reliable, transparent data on journeys and stays, travel tech players incentivize consumers to make sustainable travel choices while supporting the industry's decarbonization efforts:
 - √ 40% of travelers actively look for sustainability information when booking their transportation
 - ✓ 54% of travelers want to filter their options for those with a sustainable certification*
- Global Travel Tech will aim at having this enabling role acknowledged by global policymakers, notably when defining sustainability standards







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Global Travel Tech wants to work with you!

- GTT members are already members of your associations
- Interests and objectives are naturally aligned
- Open to any cooperation:
 - ✓ Participation to events
 - ✓ Joint advocacy actions
 - ✓ other industry projects
- As a starter: you are all welcome our launch event at ITB Berlin on March 5!





Thank you!

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